





# MASTER OF BUSINESS ADMINISTRATION

### MBA PROGRAM - INTERNATIONAL BUSINESS

We offer a two-year MBA program with the possibility of a sandwich course starting in the second year, ideal for students wishing to gain valuable professional experience while continuing their studies.

This flexible program allows students to take face-to-face courses and complete a long-term six-month internship, thus offering them a balance between theoretical and practical training.

#### Financing Options for Initial Training

- Classical curriculum: The student assumes the financing of their studies while completing a long-term paid internship.
- Partial work-study course: This flexible program allows the student to work parttime in a field related to their study program, while continuing their initial training.

#### MBA Objectives

- Develop the managerial skills and knowledge needed in an international context.
- Gain an in-depth understanding of international markets and businesses.
- Cultivate a global strategic vision and the ability to adapt to different cultures.
- Master the tools and techniques of international management.

#### Teaching methods

- Lectures
- Tutorial
- Case studies
- Simulations
- Professional presentations
- Group projects
- Master Class
- Internship abroad or international academic exchangev

#### Career opportunities

- International management consultant
- International project manager
- Export Sales Manager
- International Marketing Director
- Managing Director of a foreign subsidiary
- Contractor
- Sales coordinator
- Business Unit Manager

# 1st year

#### • Intake

## 23 September 2024

#### **Block1** Management Fundamentals (16 ECTS)

- Business Administration
- Business Intelligence
- Accounting and Corporate Finance
- Human Resources Management

#### **Block 2** Cross-Disciplinary Skills (14 ECTS)

- Corporate Social Responsibility
- Intercultural Negotiation
- International Business Law
- Modern Language 1: French

#### **Block 3** Marketing and Strategy (16 ECTS)

- International Marketing
- International Finance
- Business Strategy
- Business Data Analysis

#### **Block 4** Intercultural Management (14 ECTS)

- Diversity and Inclusion
- Intercultural Management
- Modern Language 2: French
- Master Classes

Join the LIGMR school and prepare for a successful international career!

# 2<sup>nd</sup> year

## In collaboration with MBway College

#### **Block1** BUSINESS UNIT (10 ECTS)

- International negotiation
- E-business
- Key account management
- Innovation development
- Case study

#### **Block 2** BUSINESS AND SERVICE MANAGEMENT (22 ECTS)

- Sales management
- Team management
- Strategic business development
- Distribution network development
   Supply chain
- Strategic management
- International taxation
- Case study

#### **Block 3** ENTREPRENEURSHIP AND MANAGEMENT (10 ECTS)

- Financial engineering and business planning
- Business valuation
- Negotiation
- Auditing

- Business management
- Performance control
- Entrepreneurial project management
- Case studies

#### Block 4 PROFESSIONAL WORK (18 ECTS)

- Foreign languages
- Professional practice
- IT and digital transition
- Personal Branding & Employability Corporate memory

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Do not hesitate to contact us to learn more about this program.

Download the Program